

Are acquisitions a part of your Strategic Plan?

Global Automation Research LLC has extensive experience in providing Clients with strategic acquisition support.

We initiate the process with our unique Market Opportunity Briefing covering the market segments of interest. This establishes the 'fit' with your business by providing a detailed PI&A market perspective to establish a good basis for future business, market, and product planning.

Working with you, we identify candidate companies, explore current their situation, and review preliminary data with you to create a short list of target companies.

If needed, we can make initial contact with target companies owners and/or decision makers and assist in on-going discussions with the target company.

On selection of a candidate, we can provide thorough market due diligence, competitive situation, and customer satisfaction assessments.

Contact us now for a confidential exploratory discussion of how we can help you.

Global Automation Research LLC offers process industry management experience, market knowledge and sophisticated research and analysis tools to ensure your acquisition process is successful. Following is a list of our acquisition support activities.

ACQUISITION SUPPORT

- Temperature instrument products company - market due diligence
- Process measurement products – Multi-phase, strategic assessment, target segments, candidate identification, initial candidate contacts
- Process analytical instruments - Multi-phase, strategic assessment, target segments, candidate identification, initial candidate contacts
- Process instrumentation auxiliary equipment – Strategic assessment, target segments
- Process x-ray inspection product – Strategic assessment, candidate identification, candidate interviews
- Specialty temperature profiling product line – market due diligence
- High pressure pumps – Strategic assessment
- Industrial vision product – Market due diligence
- Industrial mixing equipment – Strategic assessment, target segments, candidate identification, candidate contacts
- Marine level measurement equipment – Market due diligence
- Process safety equipment – Strategic assessment, market due diligence



DIVESTITURE SUPPORT

- NIR analyzer technology - Strategic assessment, target segments, candidate identification, sales literature, candidate presentations
- Process mass spectrometer - Strategic assessment, target segments, candidate identification, sales literature, candidate presentations
- Laser measurement products – Strategic assessment

COMMERCIAL VIABILITY ASSESSMENT - ACQUISITION CANDIDATE

- New electro-plating control technology
- New water analysis technology
- New moisture measurement technology
- New TDL process analyzer
- Four new analytical instrument technologies

Call now to discuss how we can assist you in competing a successful acquisition?

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